

Speakers



Presenter

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Agenda

- Introduction
- Appropriations Primer
- What to Know NOW
- What to Know When Shutdown Ends
- What to Know for Next Time
- PSC Actions
- PSC Call to Action



Introduction

- No "one size fits all" and circumstances changing continually
- PSC not providing legal, accounting or business advice
- If you hear something—or nothing—say something! Tell us what the gov't is saying—or not saying.

PSC Shutdown Impact Survey



Appropriations Primer

- Appropriations Period of Availability
 - See CBO Letter to Budget Reform Committee (released July 2018)
- Appropriations Purpose (Bona Fide Need)
- "Limitation of Funds" clauses (in cost reimbursement contracts)
- Anti-Deficiency Act
- Exempt funding that does not require a new appropriation
 - Multi-year (the "color" of money)
 - Indefinite
- Contract validly entered into before the lapse of funds that is fully funded prior to the lapse is allowed to continue UNLESS it requires
 - 1) government employee engagement who is unavailable or
 - 2) access to shuttered government facilities



Appropriations Primer (continued)

HOWEVER:

- No augmentation (supplementation)
- No volunteering service (if you want to be paid!);
 can't displace federal employees
- Can't be asked to work "at risk" or in a temporarily unfunded status



It's Not an Appropriation If...

- Revolving Funds
- Obligations authorized by law (including advance appropriations)
- Obligations necessarily implied by law (issuing social security "checks")
- President's core constitutional duties
- Emergency affecting safety of human life or protection of property (significantly compromised by delay or inaction)



ELEMENTS OF THE GOVERNMENT SHUTDOWN— GOVERNMENT ACTIONS



Basis of Government Actions

- "Sovereign Acts": for the public good, not targeted to any specific group (such as contractors)
- Contractual Capacity: typically action by the government's contracting officer



Triggering Actions

- Stop Work Order (FAR 42.1303; 52.242-15)*: Can be applied to any type of contract
- Short-term focus but not longer than 90 days
- May be partial or complete at any time
- Thereafter must restart or convert to termination
- Termination for Convenience
- Termination for Default
- Denied Access to Government Facilities

[* Also -14 and -15 clauses]

IF NOT DIRECTED BY THE GOVERNMENT TO STOP WORK YOU MUST CONTINUE TO PERFORM



Stop Work Actions

- Stop all work including subcontractors and vendors
- Identify effect on effort
- Account for changes required because of the stop work
- Mitigate costs incurred

- Creates an entitlement for recovery that you can prove.
 Claim must be submitted:
 - Within 30 days of restart or 1 year if T4C
 - There are some recovery limitations



Do You Need a Federal Employee?

- To approve payments?
- To accept deliveries of goods or services?
- To provide access to government facilities, personnel or information (including classified information)?
- Other circumstances?
- Do you know:
 - Where your contracting officers are?
 - Who can act if your contracting officer isn't there?



Cascading Actions

- Availability of civilian agencies' audit, management and payments activities
- Proposal submission dates/award dates
- Invoicing/payment issues
- Expiring option periods/task orders
- Use of E-Verify
- Applications for certifications/approvals (e.g. 8(a))



Statutory Deadlines Not Automatically Extended

- Debriefings
- GAO bid protest dates
- Agency appeals/claims
- Court filings including Court of Federal Claims

But circumstances may authorize it



ELEMENTS OF A GOVERNMENT SHUTDOWN— CONTRACTOR ACTIONS



Employer Actions

- Employee Reassignment Mitigate!
 - Work "at risk"
 - Other projects "productively used"
 - Training
 - Vacation/leave
 - Furlough direct and indirect charged employees
 - Warn Act/"Little Warn Act" requirements
 - FLSA implications
 - CBA or other labor law limitations
- Required to remain "on stand-by" and not take additional work due to uncertain duration



While You're Thinking ...

- Is your cash flow sufficient to accommodate further delays in payments?
- Can you fund B&P costs while waiting for delayed awards and payment?
- Can you afford to pay your employees and not be reimbursed?
- What are the business implications of continued shutdown on your key customers?
- Other implications?



When It Ends

- Continue to meet contract deliverables
- Keep invoicing for prior work
- Be prepared for immediate resumption of stopped work
- Expect solicitation due dates and new awards to come rapidly
- Prepare claims for Stop Work Order impacts (based on fixed timetables)



Recoveries

- Material/vendor costs (including GFM/P)
- Certain employee costs with or without an advance agreement
- Recovery of "unabsorbed" overhead
 (Costs incurred must be offset by insurance coverage paid. See DPAP and DCAA memos on Katrina.)
- Generally no recovery of back pay or "consequential damages"
- Government ratification of intervening contractual actions

RECOVERY CLAIMS METHODS

- Changes clauses
- Equitable adjustments



Remember...

- Analyze your current situations
- Plan for multiple possible events
- Document, document, document
- Account, account, account
- Mitigate wherever possible
- Communicate before, during and after
- Promptly seek recoveries watch for required notices and timeliness rules

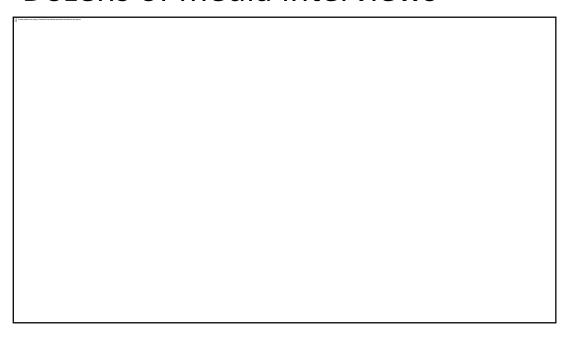


PSC Actions

• Letters to the president and congressional leadership calling for an end to the shutdown and back pay for contractor employees

• <u>Daily "PSC Perspectives" video updates</u>

Dozens of media interviews







PSC "Call to Action"

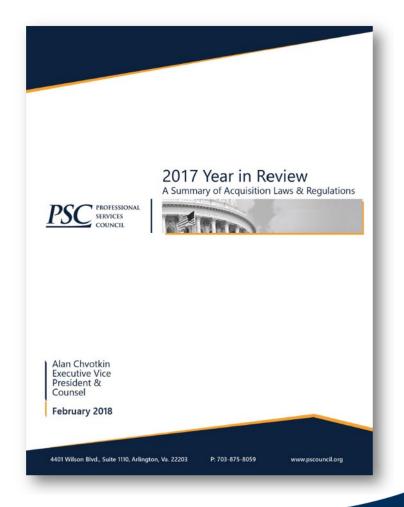
- Share <u>PSC's Social Media Toolkit</u> with your employees and post on your company accounts to amplify our messaging to stop the shutdown
- Share your shutdown stories with PSC so we can best speak on your behalf
- Are you willing to talk to the press, on the record or on background, based on a referral from PSC? If so, contact <u>Ashlei Stevens</u> with information on the person or people with whom we should coordinate.
- Review <u>PSC's key talking points</u> and share with your PR staff



PSC Policy Year in Review Webinar Jan. 18

- Members-only webinar Friday, Jan. 18 at noon
- Major acquisition policy developments in 2018
- Issues to watch in 2019
- First look at PSC's <u>"Year in Review"</u> summary of acquisition laws and regulations

Register Now!







QUESTIONS?

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